

FW: Further to my email

From: **Ursula Staske-Lewis** (ursula@aspire-fis.com)

Sent: 28 October 2009 14:22:48

To: peter@aspire-fis.com (peter@aspire-fis.com)

CAN YOU DO THIS E-MAIL AGAIN AS IF IT WAS FROM YOU. I DO NOT WANT TO LOOSE THIS ACCOUNT BUT I DO NOT NO WHAT ELSE TO DO. WHAT DO YOU THINK.

Can you explain to Mick that i am out the office until Friday just make him aware i am not igoring hs e-mail. also that it is not our intention of causing a rift between anyone.

That Ursula has the utmost respect for all people at Giffe other wise she would not support them 100%. As for the engineers it was very frustrating to hear from Lynton that this was not happening until we signed the contract when this is the first we had heard and we had already geared up Cromer to get this moving. So it just makes us all look stupid and this is what Ursula has tried to prevent.

Considering we only got the contract today it leaves very little time to digest it. Ursula has left me to deal with it as i am the financial director and this is what i am trying to do Mick Ursula like you is only trying to support her staff and management team which is something i know you do.

We have had an excellent report with your guys and we wish to continue. As for the fact that i have touted the business around should be of no suprise to you as this is what you have suggested. As for having failed this is not all together true as we have had success in some areas, but we would and have always intended to offer ou this business first because of the suces we have had in the past.

I ask you bare with me for a few days so that i can sort this out.

Regards Peter

Ursula Staske-Lewis

Aspire Training UK Ltd

Unit 35 Brookhouse Road,

Parkhouse Industrial Estate West,
Newcastle-Under-Lyme,
ST5 7RU.

Telephone: 01782 563800

Fax: 01782 563833

Email: training@aspire-fis.com

Web: www.aspire-fis.com



Please consider your environmental responsibility before printing this e-mail

Attention:

This e-mail is privileged and confidential. If you are not the intended recipient please delete the message and notify the sender. Any views or opinions presented are solely those of the author. This e-mail message has been scanned and cleared for Viruses

- > Date: Wed, 28 Oct 2009 13:49:11 +0000
- > Subject: Re: Further to my email
- > To: ursula@aspire-fis.com
- > CC: fisherdj@grimsby.ac.uk
- > From: LochranM@grimsby.ac.uk
- >
- > Ursula
- >
- > You are obviously not happy with our arrangements so I will try to explain
- > one more time.
- >
- > As I have told you on several occasions that we would pay £490 only - it
- > is you that continually brings up the additional income that has not been
- > claimed.
- > At no time did we promise any additional income as this would have been
- > tantamount to offering cash we did not have.
- >
- > Although I understand your frustration this is what we need to deal with
- > in the education sector - funding moves up and down and we are continually
- > under pressure to do more. for less. We have paid you in a fair manner
- > and if you want to pursue an investigation that is your choice. However I
- > can assure you there will be no additional payments as your payment
- > reflected our agreement and was representative of the funding claimed. All
- > training providers have experienced similar problems.

>
> As I explained to you when we last met we have a finite pot of money to
> satisfy all our customers and therefore are continually required to
> deliver more for less. We tried to continue to support you but this seems
> to be dismissed as irrelevant.
>
>
> I understand that you have touted this work to other training providers
> without success as one offered it back to us 2 weeks ago.
> I am also finding it incredibly irritating that you continue to attempt
> to draw a wedge between institute staff by stating how wonderful they are
> and how I am the problem - most people in my position would have pulled
> the plug on this some time ago just for this lack of respect, but I have
> let it go up until now.
>
> I would hope you could work with us on these terms but if you are as
> unhappy with this as your e mail portray then I suggest we terminate our
> relationship forthwith.
>
> I would appreciate it if you could either agree to these terms by the end
> of October and work with us or agree that we part amicably.
>
> However carrying on with this continual sniping is not an option as it is
> tying up valuable staff time and causing an uncomfortable atmosphere
> amongst all the staff that are trying to support you - the latest being
> the Engineers who you accused of not replying when it was an oversight on
> behalf of a member of your staff.
>
> Look forward to your decision
>
> Mick
>
>
>
> Ursula Staske-Lewis <ursula@aspire-fis.com> writes:
> >Hi Debbie
> >
> >When you are free i think we need a discussion. I am concerned with the
> >comments made and feel that because of one person things are now out of
> >hand.
> >
> >Yes we do have a good relationship and i think that you and Steve are a
> >credit to HSI. I can agree with this years funding although not happy as
> >i do not know how much providers are being paid from other colleges, but
> >because i trust you i will accept this.
> >
> >I need to take advise on signing something that makes out i have no
> >further claim for last year. As this makes it impossible for me to
> >investigate why we never received the £100,000 higher level funding from
> >GIFHE. As a company i need answers as this is an enormous amount of
> >money to lose and i am sure if the boot was on the other foot i am sure
> >you would do the same. We have already put this into action and as we
> >know this will not effect either yourself or other team members or the
> >establishment i ask that we continue on the working relationship we have.
> >
> >If this is not possible could you alter the wording allowing us to
> >continue with yourselves whilst still investigating. If again this is

> >not possible i need to reconsider my aim, but i am confident that we can
> >work this out
> >
> >I am not accusing either HSI/GIFHE of any wrong doing i just need to
> >understand why this has happened when we were constantly asked by
> >Mr.Lochran to achieve the extra 16 hours which we did at our cost. If we
> >had known earlier we would have been able to adjust the training
> >accordingly.
> >
> >
> >I hope this helps clarify how i feel and can only hope that you can
> >support us further. I look forward to a long association.
> >
> >
> > It would benifit us both if i could talk to you so if you have a moment
> >free please ring me and we can try and resolve this matter as soon has
> >possible.
> >
> >
> >
> >Ursula Staske-Lewis
> >
> > Aspire Training UK Ltd
> >
> >Unit 35 Brookhouse Road,
> >
> >Parkhouse Industrial Estate West,
> >
> >Newcastle-Under-Lyme,
> >
> >ST5 7RU.
> >
> >
> >
> >Telephone: 01782 563800
> >
> >Fax: 01782 563833
> >
> >
> >
> >Email: [<mailto:training@aspire-fis.com>]training@aspire-fis.com
> >
> >Web: [<http://www.aspire-fis.com/>]www.aspire-fis.com[
> ><http://www.aspire-fis.com/>]
> >
> >
> >
> >
> >
> >
> >P Please consider your environmental responsibility before printing this
> >e-mail
> >
> >Attention:
> >This e-mail is privileged and confidential. If you are not the intended
> >recipient please delete the message and notify the sender. Any views or
> >opinions presented are solely those of the author. This e-mail message

> >> >
> >> >Parkhouse Industrial Estate West,
> >> >
> >> >Newcastle-Under-Lyme,
> >> >
> >> >ST5 7RU.
> >> >
> >> >
> >> >
> >> >
> >> >Telephone: 01782 563800
> >> >
> >> >Fax: 01782 563833
> >> >
> >> >
> >> >
> >> >Email: [<mailto:training@aspire-fis.com>]training@aspire-fis.com
> >> >
> >> >Web: [<http://www.aspire-fis.com/>]www.aspire-fis.com[
> >> ><http://www.aspire-fis.com/>]
> >> >
> >> >
> >> >
> >> >
> >> >
> >> >
> >> >P Please consider your environmental responsibility before printing
> >this
> >> >e-mail
> >> >
> >> >Attention:
> >> >This e-mail is privileged and confidential. If you are not the intended
> >> >recipient please delete the message and notify the sender. Any views or
> >> >opinions presented are solely those of the author. This e-mail message
> >> >has been scanned and cleared for Viruses
> >> >
> >> >
> >> >
> >> >
> >> >
> >> >
> >> >> Date: Wed, 28 Oct 2009 11:55:55 +0000
> >> >> Subject: Further to my email
> >> >> To: ursula@aspire-fis.com
> >> >> CC: lochranm@grimsby.ac.uk; fisherdj@grimsby.ac.uk
> >> >> From: PerryLG@grimsby.ac.uk
> >> >>
> >> >> Ursula,
> >> >>
> >> >> Further to my previous email.
> >> >>
> >> >> Mick Lochran has requested I put a hold on any engineering quals
> >until
> >> >> such time as the agreement for the existing NVQs are signed.
> >> >>
> >> >> Once agreed we will do a separate contract and finders fee for these
> >> >> engineering awards.
> >> >>
> >> >> Many thanks
> >> >>

> >> >> Lynton Perry MBA, Cert Ed, Dip Tech Teach
> >> >> Deputy Director Business Development
> >> >> Tel: (44) 01472 311222 Ext 304
> >> >>
> >> >
> >> >
> >>
> >>-----Be
> >> >one of the first to try [
> >>
> >>http://ideas.live.com/programpage.aspx?versionId=5d21c51a-b161-4314-9b0e-4911fb2b2e6d
> >> >]Windows Live Mail.
> >>
> >>
> >> Debbie Fisher
> >> Special Projects/Performance Manager
> >> The Grimsby Institute
> >> Humber Seafood Institute
> >> Europarc
> >> Grimsby
> >> DN37 9TZ
> >> UNITED KINGDOM
> >>
> >>
> >> Tel: +44 (0)1472 582400
> >>
> >
> >
> >-----Be
> >>one of the first to try [
> >>http://ideas.live.com/programpage.aspx?versionId=5d21c51a-b161-4314-9b0e-4911fb2b2e6d
> >> >]Windows Live Mail.
>
>
> Mick Lochran
> Dean of Faculty
> Grimsby Institute of Further and Higher Education
> Room OE02, Nuns Corner, Grimsby, DN34 5BQ
> Direct Line 01472 311222 Extension 595
> lochranm@grimsby.ac.uk
>
>

Be one of the first to try [Windows Live Mail](#).